



# DE - General Manager/in



Since 2017 we have taken over the logistics and fulfilment of more than 900 startups, SMEs and companies in Germany, United Kingdom and the US. We make sure their customers get their deliveries fast and with best quality, while offering them a seamless IT integration.

Flexibility and proactivity are key, so that our customers can focus on their business. From our 6 distribution centers we ship to every corner of the world. And we're about to expand to even more geographies.

It's quite simple: You will lead the management and growth of Germany and make it our most successful market ever.

## REQUIRED SKILLS

- Entrepreneurial mind, self starter, problem solver
- Very high motivation to work in a fast-paced, young, and diverse environment, with a high degree of autonomy and
- Able to deliver excellent results under time constraints and shifting targets
- Minimum 4-6 years of working experience in sales, logistics or tech companies
- Experience working in early stage companies is a huge plus
- Not scared of rolling up your sleeves and getting your hands dirty
- Strong people and analytical skill, empathy in communicating to and managing team
- High attention to detail
- Team player with excellent communication skills
- Fluent in English and German, additional languages are a plus
- Degree in Business Administration from a top university

## WHAT WE OFFER

Enough hard work for a full time job for sure, but also a ton of fun with us while doing it. Germany is one of our key markets, and has laid the blueprint for our further country expansions to date. We'll give you expert support and entrepreneurial freedom in the country and in acquisition of new customers, as well as a strong operations framework and top team. The rest really depends on how fast you can make your market big and successful.

We work in a fast paced, badass international team with headquarters based in Vienna (Austria). This role will be based in Germany.

And oh, did we mention the competitive compensation? Monthly salary from € 4000 gross - the actual salary depends on qualifications and experience for this position, plus an attractive bonus model.

## ABOUT US

You love Logistics?

You like to work in a focused way and to learn at all times?

You want to be part of an international start-up, that helps its clients grow their businesses?

If you answered at least two of these questions with yes, the question is: why haven't you sent us your CV yet?

## APPLY NOW

Please send your CV/complete LinkedIn profile, a short letter of motivation, possible starting date, and your favorite song to [jobs@logsta.com](mailto:jobs@logsta.com). Applications without all four requirements will not be considered.